



Lubricant Market Report

First Half - 2018

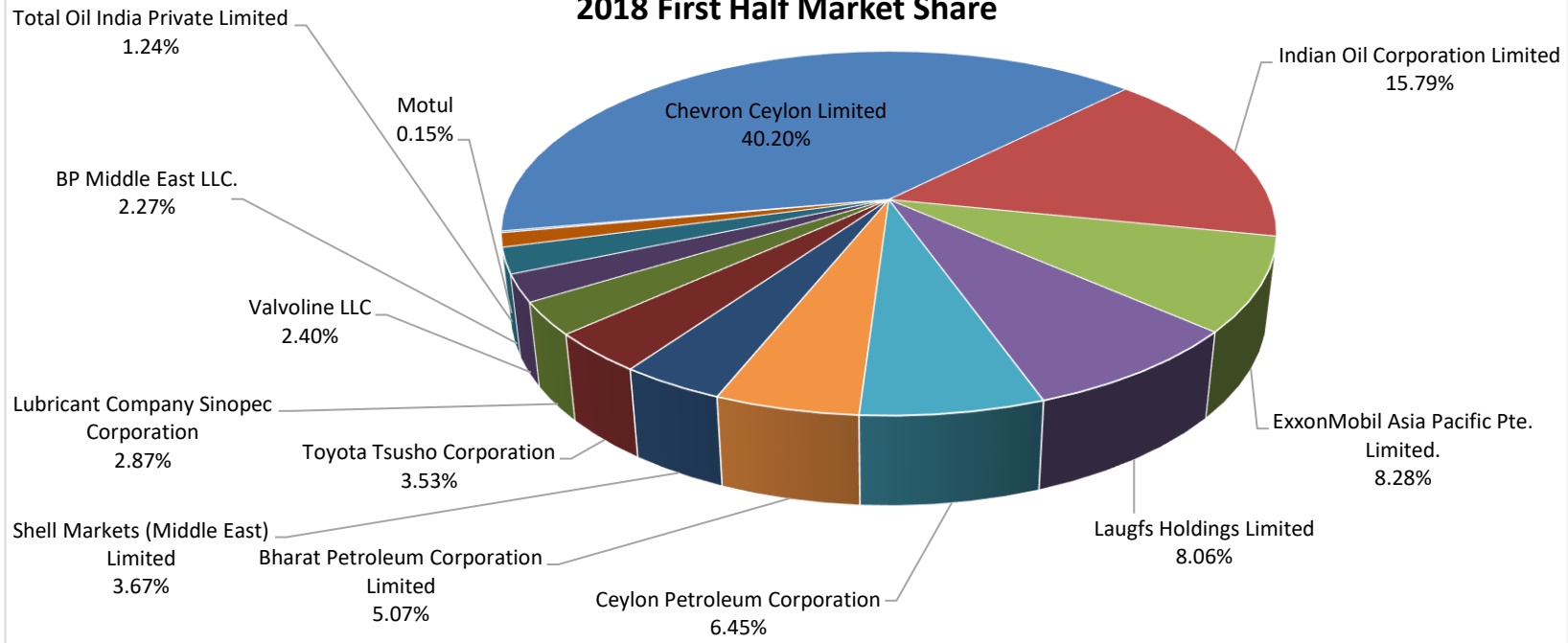
Public Utilities Commission of Sri Lanka

Shadow Regulator of the Lubricant Market

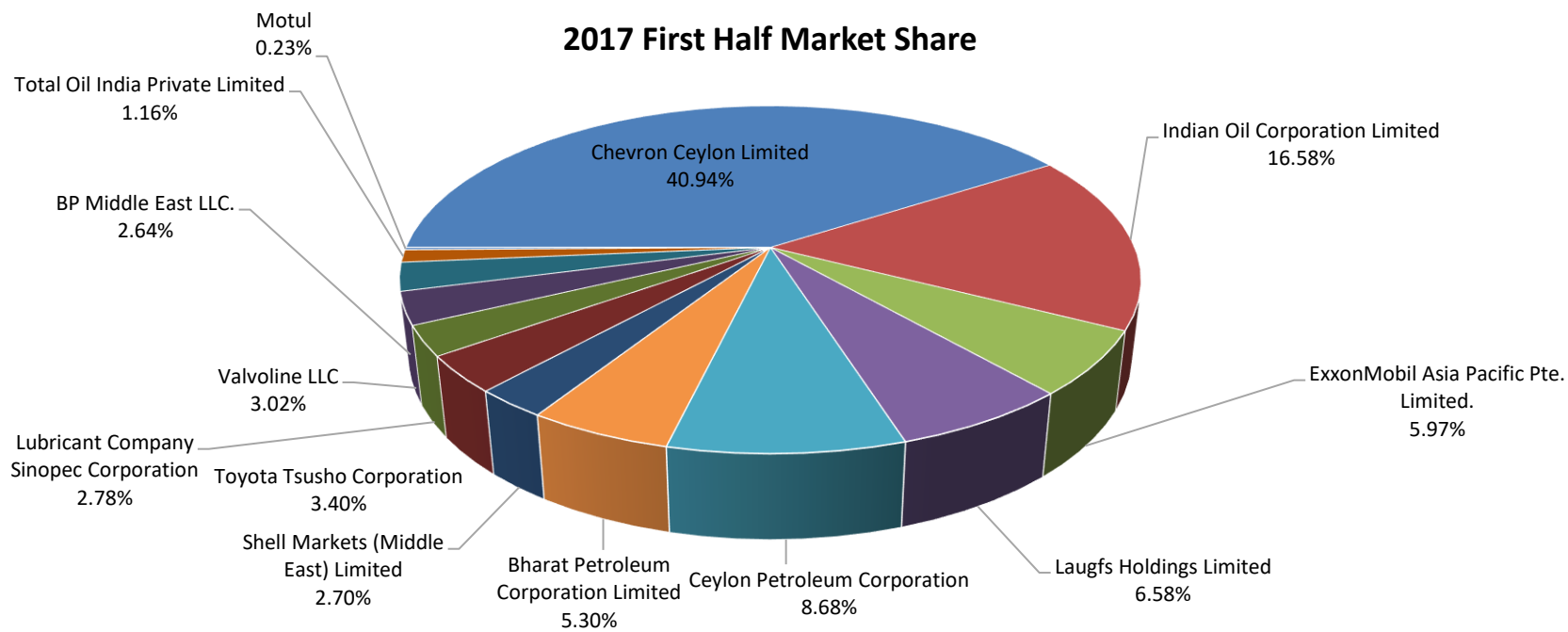
Company	LUBRICANT SALES QUANTITY – FIRST HALF (FH)			
	2018 (FH)		2017 (FH)	
	kL	%	kL	%
Chevron Ceylon Limited	13,296.00	40.20	12,804.00	40.94
Indian Oil Corporation Limited	5,221.51	15.79	5,186.49	16.58
ExxonMobil Asia Pacific Pte. Limited.	2,739.80	8.28	1,868.13	5.97
Laugfs Holdings Limited	2,666.65	8.06	2,056.36	6.58
Ceylon Petroleum Corporation	2,132.59	6.45	2,715.70	8.68
Bharat Petroleum Corporation Limited	1,676.00	5.07	1,657.00	5.30
Shell Markets (Middle East) Limited	1,214.59	3.67	845.46	2.70
Toyota Tsusho Corporation	1,167.93	3.53	1,064.00	3.40
Lubricant Company Sinopec Corporation	950.00	2.87	870.00	2.78
Valvoline LLC	793.85	2.40	944.47	3.02
BP Middle East LLC.	750.87	2.27	826.69	2.64
Total Oil India Private Limited	410.87	1.24	361.93	1.16
Motul	50.31	0.15	73.30	0.23
Total	33,070.98	100.00	31,273.53	100.00

Company	ANNUAL LUBRICANT SALES QUANTITY					
	2017		2016		2015	
	kL	%	kL	%	kL	%
Chevron Ceylon Limited	25,721.00	39.89	29,251.30	45.29	27,585.20	47.58
Indian Oil Corporation Limited	10,969.60	17.01	10,590.26	16.40	8,618.00	14.86
Ceylon Petroleum Corporation	5,411.60	8.39	5,445.90	8.43	5,325.85	9.19
Laugfs Holdings Limited	4,949.56	7.68	3,419.59	5.29	2,858.29	4.93
ExxonMobil Asia Pacific Pte. Limited	3,534.70	5.48	3,105.96	4.81	2,857.62	4.93
Bharat Petroleum Corporation	3,452.00	5.35	3,710.27	5.74	2,951.40	5.09
Toyota Tsusho Corporation	2,110.00	3.27	1,911.99	2.96	1,483.16	2.56
Lubricant Company Sinopec	1,986.00	3.08	1,569.20	2.43	1,527.20	2.63
Valvoline LLC	1,949.84	3.02	1,869.49	2.89	1,300.16	2.24
Shell Markets (Middle East) Limited	1,898.34	2.94	1,290.11	2.00	1,412.93	2.44
BP Middle East LLC	1,639.54	2.54	1,693.26	2.62	1,519.11	2.62
Total Oil India Private Limited	720.89	1.12	593.12	0.92	479.26	0.83
Motul	141.91	0.22	134.88	0.21	59.93	0.10
Total	64,484.98	100.00	64,585.33	100.00	57,978.13	100.00

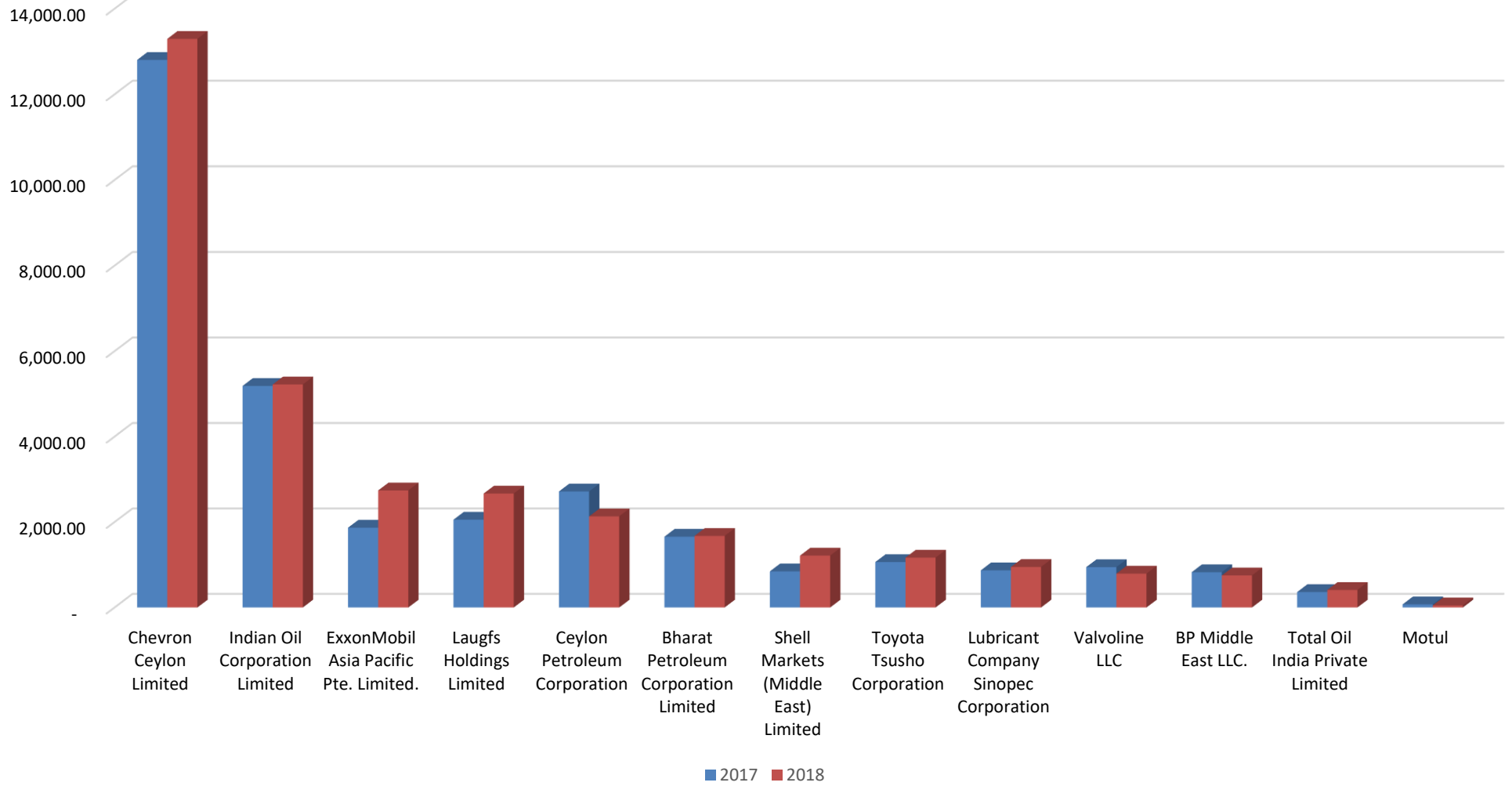
2018 First Half Market Share



2017 First Half Market Share



Lubricant Sale Quantity (kL) - First Half 2017/2018



Annual Lubricant Sales Quantity - 2017

